

THE BDHL BUZZ



FREE EYE TEST
GIVEAWAY

CHRISTMAS NEWSLETTER

THIS ISSUE FEATURES:

- Message from Directors
- Pensions! - BDFS0
- VSP Vision - Free Eye Test
- BDHL joins GRID
- Amii committee



A FESTIVE MESSAGE FROM THE BERWICK DEVOIL DIRECTORS

With Christmas now upon us and the New Year looming as is usually the case at this time of year, we all reflect on how quickly the year has passed, our achievements and successes, the changes we have made and how we prepare for the year ahead. It is fair to say that 2018 has been a particularly busy year for us all at BDHL; we 'embraced' GDPR and 'survived' all the adjustments that followed, BDHL became a member of GRID, our Team has expanded, we have trekked for 'charity', it has been a year that has seen plenty of hard work undertaken, new business, challenges and exciting developments.

We are looking forward to 2019 and putting our customers' needs first and our endeavours will see an increased level of client visits, communication and industry events.

On the cards is the launch of our new financial services company BDFS0 (Berwick Devoil Financial Services & Outsourcing) early January 2019 which is extremely exciting - watch this space!

On behalf of everyone at BDHL, we would like to thank our customers for their continued loyalty and wish you a happy and healthy Christmas and stress-free New Year.

PENSIONS! BERWICK DEVOIL LAUNCHES NEW FINANCIAL SERVICES AND OUTSOURCING COMPANY

Berwick Devoil are awaiting FCA approval to offer to their clients Pension and Investment advice.

Berwick Devoil Financial Solutions and Outsourcing Limited (BDFS0) looks forward to offering both corporate and individual clients advice on their Pensions and Investments as well as Life, income protection, critical illness and mortgages (outsourced) and a range of additional services following FCA approval.

More details will be forthcoming in the New Year, any one keen to be one of our inaugural clients please let us know.



VSP VISION - FREE eSCREEN VOUCHER

Safeguard your vision with VSP - VSP has earned the trust of clients and members alike by delivering high quality, personalised eye care for over 60 years. Operating in 100 countries, VSP is a global market leader in optical well being providing prevention, protection and access to high quality care to over 88m members.

VISION MATTERS

- o More than two million people are affected by sight loss in the UK
- o 74% of employees wear corrective eyewear or have had laser eye surgery
- o 13.8M people in UK are not having their eyes tested periodically
- o 1 in 6 people in the UK are driving illegally with impaired vision
- o 1 in 5 children has an undetected problem with their vision
- o Staff sickness costs British firms £77 billion annually
- o Comforting to know that 80% of vision problems worldwide are curable



GIVEAWAY! CLAIM YOUR FREE EYE TEST

Developed by optometrists and ophthalmologists, eScreen is optometric software that tests how well users see in their normal work environment. Taken by employees at their workstation, the screening assesses a comprehensive suite of vision functions including acuity, contrast sensitivity, and Amsler chart irregularities indicating signs of macular degeneration. Results are immediate and provide the option to schedule an appointment online with a VSP network optician if required.



We have 200 free escreen eye tests to give away courtesy of VSP on a first come basis - Contact us today on: 01892 891900 and quote **VSP-EYE**

GUY JONES ELECTED TO THE AMII EXECUTIVE COMMITTEE

BDHL Director Guy Jones, was elected to the Executive Committee of the Association of Medical Insurers and Intermediaries (AMII) BDHL are long standing members and supporters of the association, Mr Jones said "I am honoured to be elected and I look forward to working with industry colleagues to enhance the associations standing in the world of Health and Well being within the Employee Benefits industry and retail markets."

AMII was established in 1998 as a trade association for independent medical insurance advisers across the UK. AMII promotes and maintains high standards of professional and ethical conduct among its members in order to inspire the confidence of the consumer, no matter whether they be retails, SME or corporate buyers of health and well being services.

BDHL JOINS INDUSTRY BODY "GRiD" (GROUP RISK DEVELOPMENT)

Boutique health, wellbeing and group risk intermediary BDHL is the latest firm to join group risk industry trade body GRiD.

Membership is open to all re-insurers, insurers and intermediaries active in the group risk market, with the organisation aiming to enhance and promote the uptake of group protection benefits.

Caroline Weiss-Jones, Director, BDHL said: "We have a strong track record and presence across the UK, Channel Islands and Internationally, and continuously look to develop our proposition and further our knowledge so that we're best placed to advice and guide out clients. Becoming a member of GRiD gives us access to the latest developments and thinking within the group risk sector to help us do that".

Steve Bridge, Chairman of GRiD said: " As an industry we continuously strive to improve how we look after clients. Similarly, as the trade body representing the group risk industry, we continuously look for ways to add value to our members. I'm sure BDHL will get a lot from their membership and we look forward to welcoming them and working together.



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